



The 22nd Western Canada Feedlot Management School, *Looking to Our Future*, is coming your way February 11-13, 2020 in Regina. Hear from experienced cattle feeders and trusted experts about marketing strategies, building nutrition programs, and their impacts on animal health, economics, and the overall business of cattle feeding. We will also be hearing about employment programs and what employers should know about recruiting and hiring. And don't forget our tour and demos – a sure way to spark conversation and learning for all attendees. Our exciting line up will provide anyone in the cattle feeding business important, practical, take-home lessons. Be sure to register early and take advantage of this unique opportunity to learn from industry experts and experienced producers.

Accommodation Info:

A block of rooms has been reserved at the Travelodge at the rate of \$129.95/night until January 10, 2020. Please contact the hotel directly to book your room (306) 586-3443.

Presented by:



WCFMS is supported by:



Registration Form

Online registration available at www.saskcattle.com

Name: _____

Company: _____

Address: _____

City: _____ Prov/State: _____

Postal/Zip Code: _____

Phone: _____ Fax: _____

Email: _____

Registration Fees & Deadlines: (Please check one)

Prices include GST

☐ Full Registration - \$315.00 (includes all meals and transportation for the tour)

☐ Student - \$210.00

☐ Extra Wednesday Night Supper Ticket - \$50.00

Method of Payment:

Please select one method of payment & complete details below.

☐ Pay by Cheque

Make cheque payable to 'Saskatchewan Cattle Feeders Association' in Canadian funds and mail with a completed copy of this registration form.

☐ Pay by Credit Card - Visa/Mastercard

Credit Card #: _____

Expiry Date (MM/YY): _____

Name (as appears on the front of the card): _____

Signature: _____

☐ I authorize the use of my credit card

(By agreeing, you authorize the use of your credit card. Your credit card statement will read "Saskatchewan Cattle Feeders Association")

Return completed form and payment to:

Saskatchewan Cattle Feeders Association

PO Box 95

Ceylon, SK S0C 0T0 or Fax (306) 969-2226

22nd Western Canada Feedlot Management School



Looking to Our Future



FEBRUARY 11 - 13, 2020

**Travelodge
Regina, SK**

Visit www.saskcattle.com for more info

22nd Western Canadian Feedlot Management School - Looking to Our Future

February 11 to 13, 2020

Regina, SK



Tuesday, February 11, 2020

6:00pm **Registration and Trade Show**

7:00 **Welcome and Introductions of Keynote Speakers**

Steve Pylot, Saskatchewan Cattle Feeders Association

HUMAN RESOURCES

7:05 **Foreign Worker Programs**

Improve your understanding of federal and provincial programs that are available for Canadian Ag Employers. If you are having trouble finding Canadians to fill your job openings and are considering hiring workers from outside of Canada, you won't want to miss this session.

*Anna Ditablan, SK Ministry of Immigration
Susan Sunde, IRCC*

7:50 **Hiring Foreign Workers – Can It Actually Work?**

Hear from a passionate advocate about changes in the Canadian agriculture employment landscape. Get an update on the Agri-Food Immigration Pilot, as well as information on what to expect when hiring foreign workers, including timelines, suitability of programs, working with immigration consultants and more.

Janet Krayden, Crystal Clear Connections

Wednesday, February 12, 2020

7:00am **Registration and Breakfast**

8:00 **Opening Remarks and Introduction**

Steve Pylot, Saskatchewan Cattle Feeders Association

NUTRITION

8:10 **Making Rations with Alternative Feed Ingredients**

When growing conditions are too dry or too wet, cattle producers are faced with using alternate feed sources for b backgrounding and finishing rations. Hear from Dr McKinnon about what sources are working taking into account both price and availability.

Dr John McKinnon – University of Saskatchewan

8:55 **Getting the Best Bang for Your Buck**

Based on recent research under western Canadian conditions, hear about the most effective methods to process barley and corn grain for various cattle rations.

Greg Penner - University of Saskatchewan

9:40 **Refreshment and Networking Break**

Wednesday, February 12, 2020 (cont.)

10:15 **Grain Processing Producer Perspective**

Hear from an experienced producer about their on-farm grain processing practices. Get an inside look at where to focus investment and time to get the most from your feed grains.

Jason Calhoun - Calhoun Cattle Company

11:00 **Beef Up Your Silage Management**

Silage management bmp's including harvest, packing and storage techniques to help you produce the best silage which will maintain quality until feeding time – ultimately saving you money.

Renato Schmidt - Lallemand

12:00 **Lunch**

BUSINESS AND MARKETING

1:00 **Market Outlook – 2020 and Beyond**

Market outlook, trade deals, dollar uncertainty – things to keep an eye of that will have an effect on feed and cattle prices/marketing.

Brian Perilatt - CanFax

1:45 **Grid vs Live Weight Marketing**

Hear from a consultant who works with a variety of cattle feeding customers regarding grid vs live wt marketing. Learn when you may want to employ these different marketing strategies and why with the ultimate goal of financial gain.

Sandi Parr - Feedlot Health Management Services

2:30 **Conventional vs Natural Marketing**

See the results from a research project looking at the comparison of "natural" versus conventional markets and how different marketing strategies may work for your operation.

Janelle Smith – University of Saskatchewan

3:00 **Refreshment and Networking Break**

ANIMAL HEALTH

3:30 **Preconditioning – Does It Pay?**

Preconditioning has been touted as a beneficial practice for over a decade. Hear from a consultant who works with multiple beef producers about the effectiveness of this practice as well as whether or not it pays?

Oliver Schunicht - Feedlot Health Management

Wednesday, February 12, 2020 (cont.)

4:15 **Strategies to Reduce the Use of Antimicrobials in Liver Abscess Control**

Hear from a top researcher on why you should be concerned about liver abscesses and ways to effectively reduce the incidence of this problem.

Dr Tim McAllister – Agriculture & Agri-Food Canada

5:00 **Conclude for Afternoon**

6:00 **Cocktails**

6:30 **Banquet**

7:30 **Presentation from WCFMS Committee
Introduction of New SK Beef Chair**

Thursday, February 13, 2020

7:00 **Breakfast**

TOURS AND DEMOS

7:30 **Load Bus for Tour**

10:30 **Tour of Red Coat Cattle Feeders**

12:00 **Lunch in Hazenmore**

1:00 **Hands on Demonstrations:**

Nutrition Demos – how to's on making the best silage. Crop type, stage of harvest, cut length, optimum moisture levels, proper pit/storage techniques and more.

Animal Health Demo - practice injection techniques, proper vaccine use/storage, benefits/drawbacks of various delivery tools.

Lameness – how to correctly assess, diagnosis and treat various foot and joint problems.

2:30 **WCFMS Certificates and Wrap up**

3:00 **Load Bus and Return to Regina**

6:00 **Conclude Workshop and Safe Travels Home!**

*Agenda subject to change

